



The Concentrus Advantage™ ROI Roadmap™

Our Strategic Path to ERP Design,
Implementation, Adoption, and ROI

Strategy + Execution + Continuous Value



The Concentrus Advantage ROI Roadmap™

Our Commitment:

We don't just implement ERP — we walk with you, from vision to value. The Concentrus Advantage ROI Roadmap™ provides CFOs and operations leaders with a repeatable, ROI-focused framework rooted in strategy, service, and stewardship.



Phase 1: Strategy & Alignment

Step 1: Clarify Business Needs and Operational DNA

We map your real-world workflows, pain points, and strategic goals to ERP capabilities — ensuring your ERP reflects how your business actually works.

Outcome: ERP aligned to your core business processes and financial outcomes.

Step 2: Assess Budget and Resource Constraints

We help build an investment plan that balances ambition with realism — factoring in internal capacity, training, and time to value.

Outcome: Forecastable budget with measurable ROI expectations.

Step 3: Secure Stakeholder Buy-In Across Departments

We equip executives and department leaders to champion ERP as a shared business initiative, not just an IT project.

Outcome: Cross-functional alignment and reduced change resistance.



Phase 2: Design & Build for Performance

Step 4: Plan Seamless Integration Across Systems

We assess every mission-critical app, data source, and legacy platform to build an integration map that avoids silos and errors.

Outcome: A connected ERP ecosystem with clean, automated data flow.

Step 5: Engineer for Cost Efficiency, Not Complexity

We design lean ERP configurations that drive results — not overbuilt systems weighed down by customization.

Outcome: Right-sized solutions that reduce waste and speed up ROI.

Step 6: Select Vendors for Long-Term Value

We guide clients through ERP platform and implementation partner evaluation with long-term fit in mind — NetSuite, Acumatica, and beyond.

Outcome: Confidence in your ERP tech stack and support network.

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Phase 3: Implement with Clarity & Control

Step 7: Deploy in Sprints with Clear Milestones

We phase implementation into manageable sprints with transparent timelines and proactive change management

Outcome: On-time, on-budget deployment with zero surprises.

Step 8: Empower Users with Targeted Training

We develop training tracks by role and function, ensuring the ERP isn't just implemented — it's adopted.

Outcome: Confident users, higher engagement, and increased productivity.

Step 9: Customize Responsibly & Securely

Every customization is weighed against long-term scalability, performance, and data integrity.

Outcome: Sustainable configurations without technical debt.



Phase 4: Optimize, Scale & Grow

Step 10: Future-Proof with Scalable Architecture

We prepare your ERP to support future growth, new business units, and acquisitions.

Outcome: An ERP that evolves with you — not against you.

Step 11: Realize ROI and Drive Continuous Improvement

We don't disappear after go-live. Through ongoing reviews, we help uncover hidden value, improve performance, and ensure long-term ERP ROI

Outcome: Compounding ROI and a trusted strategic partner in your corner.



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Because ERP isn't a software project —
it's a business transformation.